



## Diesel Exhaust Fluid (DEF)

Guaranteed Quality Supply, Logistics and Equipment

### QUALITY DEF MAKES A DIFFERENCE

Mansfield Energy understands the importance of protecting your fleet assets. Today's high tech diesel engines are expensive, and using poor quality, off-spec DEF can increase your fuel consumption, equipment downtime and maintenance expenses. Mansfield ensures customers always have a reliable supply of high quality DEF that consistently meets ISO standards.

Whether an organization needs bulk DEF delivered or smaller retail quantities, customers count on Mansfield to deliver the DEF they need – where it's needed.



## Diesel Exhaust Fluid (DEF)



### Keep Pace with Growing DEF Demand

With more on-road, off-road and maritime vehicles required to use DEF, maintaining consistent supplies of quality product is a growing challenge for fleet managers. Also, today's newer engines are consuming up to two times the original requirements of DEF. Fleet operations must ensure DEF supplies, storage and dispensing solutions keep pace with the increasing demand.

Mansfield's DEF experts work with you to determine the optimum supply and storage solutions. By right-sizing storage and deliveries, you can realize significant cost savings while maintaining peace of mind that you always have adequate supply of DEF.



#### RELIABLE SUPPLY

With the most extensive North American DEF supply network, Mansfield ensures DEF supply allocations at every primary supply

point in North America. Mansfield offers turnkey packaging solutions that can include customized private label branding.

#### EXPERT LOGISTICS

Mansfield has been at the forefront of DEF supply and logistics since the beginning of North America's DEF industry. With our extensive network of DEF distribution partners, Mansfield offers unmatched DEF logistics systems to ensure customers have the product you need, when and where it's needed.





## RIGHT-SIZE YOUR STORAGE TO REDUCE COSTS

The growing demand for DEF means your requirements will certainly change. If you are depending upon outdated storage

methods, you run an increased risk of run outs and higher logistics costs. The wrong storage size can also mean you are overpaying for DEF. Many fleets actually overpay for DEF by 25%-50% due to incorrectly-sized storage solutions. By right-sizing your storage equipment, you can drive down your costs significantly.

## INVENTORY MANAGEMENT SOLUTIONS

Mansfield provides end-to-end order management, EDI ordering, electronic PODs and invoicing that is tied to major ERP systems. We also provide monthly or quarterly NOLA index-based price notifications to always keep you abreast of market changes.



## COMPLIMENTARY DEF Logistics Analysis

Mansfield Energy has a team of DEF and logistics experts ready to show you how we will address your changing DEF needs. Mansfield offers a complimentary DEF logistics analysis where our team studies your site-specific needs, demand history and storage methods to provide a customized DEF demand forecast, logistics solution and optimized storage recommendations for your organization.

Contact us to schedule a consultation.


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## ABOUT MANSFIELD ENERGY

Serving North America's leading companies, organizations and governments, Mansfield Energy provides innovative solutions to the most demanding energy procurement, supply and logistics challenges. Offering a broad range of solutions including fuels, natural gas, data management tools and price risk management services, Mansfield Energy delivers over 3 billion gallons of fuel and complementary products annually to 8,000 customers across the U.S. and Canada. Mansfield Energy is headquartered in Georgia and operates in every U.S. state and Canadian province.

North America's trusted partner for reliable fuel supply, superior logistics, and strategic fuel management solutions.

Delivering over  
 **3** BILLION  
GALLONS  
of fuel & complementary  
products annually

**7250**  
 FUEL  
SUPPLY  
POINTS

**8,000**  
 CUSTOMERS  
across the  
U.S. and Canada

✓ **60+**  
YEARS OF LASTING  
Customer  
Relationships

## OUR CORE PRINCIPLES



TEAMWORK



CONSCIENTIOUSNESS



INNOVATION



INTEGRITY



PERSONAL SERVICE



EXCELLENCE

Contact us to schedule a consultation.

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