

## BIGGER REACH. BROADER SOLUTIONS. BETTER ADVICE. NOW YOU CAN



### WHY CHOOSE A COOPERATIVE AGREEMENT WITH MANSFIELD?




Cooperative contracts expedite the acquisition of essential products and services, ensuring you hit your budget and eliminating the need for compromising on fuel quality or service. They enhance procurement efficiency, enabling quicker deployment of new purchases.

By eliminating the need to solicit bids, review proposals, and award contracts, they help save valuable budget resources. These contracts also reduce risk by preventing service surprises that can occur when opting for the lowest bid.



### COOPERATIVE CONTRACTS ARE ON THE RISE

Government purchasing teams are increasingly switching to cooperative contracts to streamline their purchasing process. Among the benefits these agencies are receiving:

-  **Save Money & Time:** Leverage the purchasing power of a national cooperative while reducing the impact on agency staff and budgets.
-  **Get the Products You Need:** Comprehensive fuel management solutions are available, so choose the products and services that meet the needs of your agency.
-  **Avoid Low Bid, Low Quality Vendors:** Fuel supply is integral to your agency's needs, so trust in North America's largest delivered fuel supplier.

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## FREQUENTLY ASKED QUESTIONS

### What is cooperative purchasing?

Cooperative purchasing consolidates the needs of multiple public procurement agencies into a single contract, enabling you to capitalize on the cost efficiencies of bulk purchases, logistical benefits, industry best practices, and reduced administrative burdens and expenses.

### How does cooperative purchasing streamline the procurement process?

Cooperative purchasing agreements eliminate the need to issue a request for proposal (RFP), assess multiple bids, and then allocate a contract. These agreements are pre-negotiated and ready to implement, enabling you to acquire the products you require more swiftly.

## WHO ARE MANSFIELD'S COOPERATIVE PURCHASING PARTNERS?

**Sourcewell:** Mansfield is proud to offer Supply & Delivery of Fuel as well as Fuel Related Services under Sourcewell Contract 121522-MNF.

**NCPA:** Mansfield is proud to offer Bulk Fuel Services under NCPA Contract 05-72.

**OMNIA:** Mansfield is proud to offer Motor Fuel, Aviation Fuel, and Related Services under Omnia Contract 53315.

## PRODUCT AND SERVICE OFFERINGS

Mansfield offers a variety of products and services to help make your fuel purchasing simple and easy.

- ✓ Bulk Gasoline, Diesel, and Kerosene
- ✓ Biofuels including biodiesel, renewable diesel, and ethanol
- ✓ Flexible invoice and online reporting via FuelNet
- ✓ Fleet Cards for retail purchases
- ✓ On-going training and educational webinars

## HOW DO I TAKE ADVANTAGE OF COOPERATIVE PURCHASING CONTRACTS?

Mansfield's government team can help you navigate the process of joining a cooperative and utilizing its pre-negotiated contracts. Contact a Mansfield sales member today.

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